

RONETCO

SHOP-RITE

R.J. REYNOLDS TOBACCO CO.

MARCH 9, 1992

51847 6378

RONETCO SHOP-RITE

MERCHANDISING

(1991)

PAYMENT

RJR 30' FLEX UNIT - NEWTON

SS1-V 63 ROWS

567.00/QTR

SCDP1 & 2 32 ROWS

336.00/QTR

TOTAL

903.00/QTR

51847 6379

RONETCO SHOP-RITE

MERCHANDISING

CURRENT 1992

PAYMENT

* **NEWTON**
30' FLEX
95 ROWS

\$ 903.00/QTR

* **SUCCASUNNA**
24' FLEX
80 ROWS

\$ 768.00/QTR

* **HACKETTSTOWN**
21' FLEX
72 ROWS

\$ 696.00/QTR

TOTAL

\$2,367.00/QTR

51847 6380

RONETCO SHOP-RITE

MERCHANDISING

\$2,367.00/QTR X 4 = \$9,468.00/YEAR

\$9,468.00/YEAR

*** BONUS = \$6,000.00 ONE TIME PAYMENT**

\$15,468.00/1ST YEAR!!!

*** BONUS BASED ON 3 YEAR RJR FIXTURE MAINTENANCE IN ALL
3 STORES.**

51847 6381

CARTON MERCHANDISER PLAN-O-GRAM

RONETCO SHOPRITE
HACKETTSTOWN

AUTHORIZED BY: _____

22' IN LINE

DATE: _____

RJR		RJR		RJR		PM		PM		PM		RJR	
RJR		RJR		RJR		PM		PM		PM		RJR	
LOR		LOR		LOR		LOR		PM		PM		RJR	
ATC		ATC		L&M		PM		PM		B&W		B&W	
2.5		2.5		3'		3'		3'		3'		2.5	

COMPANY	ROWS	%ROWS	S.O.M.	MONTHLY PAYMENTS	ANNUAL PAYMENTS
R. J. Reynolds	74	27.2	25.9	\$ 232.00	\$ 2784.00
American	24	8.8	9.6	\$	
Brown & Williamson	25	9.1	8.0	\$	
Philip Morris	106	39.8	39.8	\$	
Lorillard	34	12.5	13.3	\$	
Liggett & Myers	9	3.3	3.4	\$	
TOTALS				\$	\$

CARTON MERCHANDISER PLAN-O-GRAM

RONETCO SHOPRITE

SUCCASUNNA

AUTHORIZED BY: _____

DATE: _____

24' IN LINE

LOW COST

RJR		RJR		PM		PM		PM		PM		RJR	
LOR		RJR		PM		PM		PM		PM		RJR	
LOR		LOR		PM		PM		PM		ATC		RJR	
LOR		LOR		PM		PM		B&W		B&W		B&W	
2.5		2.5		3'		3'		3'		2.5		2.5	

COMPANY	ROWS			MONTHLY PAYMENTS	ANNUAL PAYMENTS
R. J. Reynolds	80	26.6	25.9	\$ 256.00	\$3,072.00
American	32	10.6	9.6	\$	
Brown & Williamson	25	8.3	8.0	\$	
Philip Morris	115	38.3	39.8	\$	
Lorillard	40	13.3	13.3	\$	
Liggett & Myers	8	2.6	3.4	\$	
TOTALS				\$	\$

ACCOUNT: 402759

ROMANO SHOP-RITE

WEEKLY VOLUME: 01520

TERRITORY: 122809 ROUTE: 205 ROUTE #10 SUCCASUNNA NJ

CHAIN OR CORP Y (Y-N) TAX-ID TYPE (S=SS F=FED) TAX-ID

ACT	CODE	TYPES <?>	PLAN	ROWS/	UNITS	RATE	AMOUNT	EFF	END	CALL	NC
								DATE	DATE	DATE	CODE

----	SS1-V	-----	DXXXX	56	3.00	168.00	02/92	-----	-----	-----	-----
----	SCDP1	-----	6X	1	64.00	64.00	02/92	-----	-----	-----	-----
----	SCDP2	-----	6XXXX	16	3.00	48.00	02/92	-----	-----	-----	-----
----	CTN MER BO	-----	BONUS	1	-----	-----	02/92	01/95	-----	-----	-----
----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----

ACT CODES: (A)DD A NEW CONTRACT

(C)HANGE AN EXISTING CONTRACT

(D)ELETE CONTRACT FROM QUARTER

(E)NDING DATE FOR EXISTING CONTRACT

(X) VIEW NON-COMPLIANCE INFO

NEXT ACCOUNT. _____

PF1 = ACCOUNT SELECTION MENU

PF3 = NEXT ACCOUNT

PF4 = REVIEW NON-COMPLIANCE CALL CODES

NEXT FUNCTION<?> _____

ACCOUNT: 771753

SHOP-RITE

WEEKLY VOLUME: 00500

TERRITORY: 122809 ROUTE: 135 ROUTE 57 & HACKETTSTOWN NJ

CHAIN OR CORP Y (Y-N) TAX-ID TYPE (S=SS F=FED) TAX-ID

ACT CODE	TYPES <?>	PLAN	ROWS/ UNITS	RATE	AMOUNT	EFF DATE	END DATE	CALL DATE	NC CODE
----	-----	-----	-----	-----	-----	-----	-----	-----	-----
-	SS1-V	DXXXX	50	3.00	150.00	03/92			
-	SCDP1	6X	1	64.00	64.00	03/92			
-	SCDP2	6XXXX	16	3.00	48.00	03/92			
-	CTN MER BO	BONUS	1			03/92	03/95		
-									
-									
-									
-									
-									
-									

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NEXT FUNCTION<?> ____